



VC Guide for India
2006-07



**an independent & definitive
guide to
Venture Capital & Private Equity
for India**

a publication of
dickenson
intellinetics



Venture Capital Guide For India 2006-07

What Leading Industry Players Say About VC Guide for India:

"The Guide will go a long way in helping companies/entrepreneurs devise a strategy on approaching only relevant PE/VCs, thereby saving both time and effort. From an industry perspective, this Guide will enable PE/VC Fund Management companies network better thereby opening an partnering opportunities as well as enabling peer group comparison. It should also prove to be a useful source for international PE/VC Funds while formulating an entry strategy into the Indian market"

-Shahzaad Dalal,
(Vice Chairman and Managing Director, IL&FS Investment Managers Limited)

The Venture Capital Guide for India has been serving as a powerful and comprehensive guide to all Venture Capital and Private Equity including venture capital companies, intermediaries, regulators, potential investors and last but not the least the entrepreneurs.

Renuka Ramnath,
(MD and CEO, ICICI Ventures)

This guide has dealt deftly with the information available on venture capital and private equity, through the process of an exhaustive research study. The intricate profiling of the numerous venture capitalist companies is functional for entrepreneurs is analyzing the techniques their managements use to start, finance, value, and launch a new business.

Deep Kalra,
(Founder and CEO, MakeMyTrip.com)

COMPANY PROFILE

Dickenson Intellinetics Pvt. Ltd. (DIPL), founded in 1999, specialises in Consulting, Publishing, Knowledge Processing. Operating under its Business Analysis Group and its Corporate Communication Group, Dickenson takes full advantage of emerging trends and latest technology to cater to diverse clientele which include many of India's leading corporates in banking, financial, pharmaceuticals, industrial, textiles, entertainment and NGO sectors.

Dickenson's in-depth experience extends to a broad and comprehensive range of services, enabling it to provide enterprising solutions and effective tools for corporate communication.

Areas of Operation: *Consulting, Publishing, Knowledge Processing*

Business Analysis Group

- Annual Reports Services
- Research & Reference Media Publishing
- Training Modules
- Consulting for Syndication
- Conferences
- Valuation of Businesses and Brands

Corporate Communication

- Graphic Design
- Multimedia & Web Publishing
- Photography
- Corporate Brand Identity Manual
- Publishing on Demand
- Annual Reports Services

Other Research Product:

Indian Venture Capital Journal (IVCJ)

IVCJ is a prominent source for accurate news, analysis and development in the Indian Venture Capital and Private Equity space. As a quarterly journal, it endeavours to produce quality research and analysis from its own editorial and research team, and by participants and academia who wish to share their knowledge and research.

VC Snapshot for India

The 'VC Snapshot for India' is a weekly e-news and analysis service (supported by the IVCJ Research Team), which not only keeps you updated with the current happenings in the VC & PE scene in India, but also keeps you abreast with all transactions (M&As, Joint Ventures & Strategic Alliances) taking place in India. Dickenson Intellinetics has been bringing this well appreciated service since February 2005 to more than 11,000 subscribers around the world.



2006-07 Issue

Starting an enterprise is never easy. There are a number of parameters that contribute to its success or downfall. Experience, integrity, prudence and a clear understanding of the market are amongst the many sought-after traits in a promoter. However, there are several other factors which are mostly beyond the control of the entrepreneur, prominent among these being the timely infusion of adequate funds. This is where a private equity comes in, with money and business acumen besides many other requisite parameters of a successful venture.

IVCJ's VC Guide for India 2006-07 is the most comprehensive directory of its kind in India, a perfect companion to technocrats and entrepreneurs searching for options on financing their dream projects; and empowering VC/PE firms to network better and enabling peer group comparisons. A must for all practitioners who need to know the "who's and what's" of this evolving industry.

Venture Capital Private Equity Guide for India provides:

General Information

The guide provides in-depth profile of leading players, which includes; Company name, Address, Phone, Fax, Email, Website, Other Offices, Board of Directors, CEO, Contact, Year of Foundation, Type of Organisation, No. of Full Time Investment Executives, Capital under Management, No. Of Funds, Fund Invested, Main Sources of Capital & Brief Company History amongst other information.

Investment Criteria

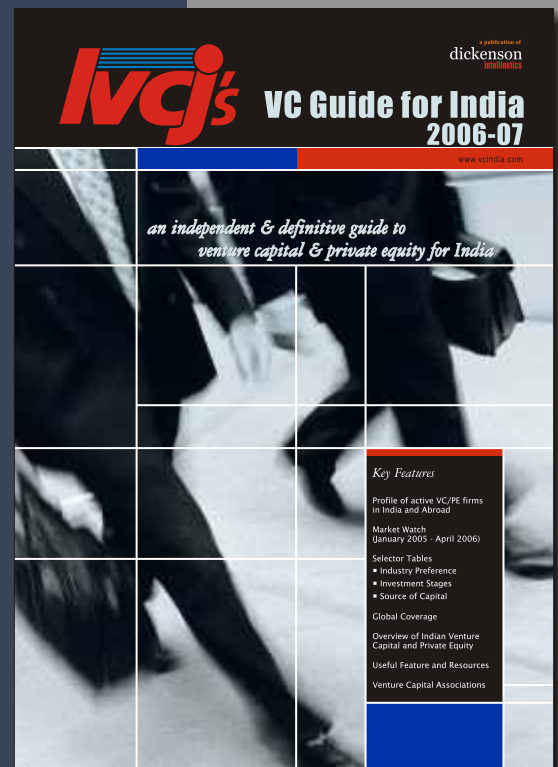
Preferred Investment Range, Type of Funding, Portfolio Management, Financing Role, Preferred Stages of Investment, Preferred Industries, Preferred Geographical Areas.

Key Features

The information in this guide is specifically designed for investing into India. It has information on interested investors from all over the world including India.

- In-Depth profile of Global and Domestic VC / PE firms in India.
- Makeup of Indian Venture Capital and Private Equity
- Market Watch: Reporting 138 transactions (January 2005 - April 2006)
- Selector tables by:
 - Industry Preference
 - Investment Stages
 - Source of Capital
- Useful Resources
- Glossary of VC / PE terms

The guide has current information that will be updated regularly. It is designed practically to suit the requirements of Entrepreneurs, Promoters, Regulatory Bodies, Foreign Institutions/Banks, Credit Rating Agencies, Investment Bankers/Banks, Consultants, Mutual Funds, Education/ Research, Associations/Chambers, Stock Exchanges, Registrars, Media, Advertising Agencies and Fund Managers.





Igniting Information for the VC and PE marketplace



The 'VC Guide for India' is a focused, targeted, comprehensive and easy-to-use resource for entrepreneurs, management, consultants, and advisors. It is the most effective directory of its kind in India, providing not just general information, but also investment criteria information about venture capital and private equity practitioners interested in India. Published once a year, the Guide is an indispensable resource for serious players.



The 'Indian Venture Capital Journal' is the prominent source for accurate news, analysis and development in the Indian Venture Capital and Private Equity space. As a quarterly journal, the publisher endeavours to produce quality research and analysis from its own editorial and research team, and by participants and academia who wish to share their knowledge and research.



Dickenson Intellinetics' e-news service, 'VC Snapshot for India' is a weekly news service targeted to VC/PE practitioners and related institutions across the globe. This e-news service gives a brief synopsis of all the VC/PE activities in India on a weekly basis. New investments, funds, feature articles, people, exits and more - you will find it all here.

For more information on
subscription, advertising or sponsorships, contact:

dickenson
intellinetics

dickenson intellinetics pvt. ltd.
'9 JVPD', 10th N.S. Road, Juhu, Mumbai - 400 049, India
Tel.: +91-22-2625 2282
Fax: +91-22-2625 2282 (Ext. 109)
Email: info@vcindia.com

www.vcindia.com